

# PILOT FARMER SURVEY QUESTIONNAIRE

DATE	
DISTRICT	
LOCATION	

## 1. DEMOGRAPHIC QUESTIONS

Name	
Age	
Gender	
Did you complete secondary school?	
<b>If NO:</b> Did you attend secondary school?	
Have you received support from any NGO or government programs in the past year?	

Your household includes everyone who usually ***lives here, sleeps here and eats from the same source.*** Please include children, relatives or orphans, even if they are not at home at the time of interview, but do not count temporary visitors.

How many people live in the household?	
How many adults live in the household?	
How many children live in the household? (under 18)	
How many boys?	
How many girls?	

Do you support any other people who do not live in the household?	
Do you own a mobile phone?	
Do you own a radio?	
Do you own a bicycle or other means of transportation?	
Does someone in the household have a bank account?	
Does someone in the household belong to a VSLA, SACCO, or savings group?	
Does someone in the household have a mobile money account?	
Has anyone in the household received a loan recently?	
<b>If YES:</b> What was the loan for?	
Where did the loan come from?	
If not from a bank/VSLA/SACCO, why not?	
<b>If NO:</b> Did you try to get a loan and not succeed?	
If so, why not?	
Have you given a loan to anyone recently?	
<b>If YES:</b> To whom?	

## 2. AGRONOMIC PRACTICES

How much land do you farm?	
Does your household own the land?	
Have you ever rented land?	
<b>If YES:</b>	

<p>How much land? When? For how much?</p>	
<p><b>If NO:</b> Would you consider renting land? How much would you pay to rent an extra acre next season?</p>	
<p>Which crops did you plant last season? The season before?</p>	
<p>Who decides which crops are planted?</p>	
<p>Where did your seeds come from? (Home-saved, purchased, NGO, government, other)</p>	
<p>Do you use irrigation?</p>	
<p><b>If NO:</b> How much would you pay for irrigation equipment?</p>	
<p>How much of each crop did you harvest last season? The season before?</p>	
<p>Did you store any of your harvest last season? The season before?</p>	
<p><b>If NO:</b> Why not? How much would you pay for storage bags or a silo?</p>	
<p>Do you have any livestock?</p>	
<p><b>If YES:</b> What kind and how many of each?</p>	
<p>How did you learn how to farm?</p>	

<p>Have you ever received any training on farming techniques?</p>	
<p><b>If YES:</b>  From whom?  When was the most recent?  How did you hear about the training?</p>	
<p>Did you have any major problems last season or the season before?  (Drought, Fall Army Worm, heavy rains, floods, pests, crop diseases, livestock diseases, fire, etc.)</p>	

### 3. MARKET ENGAGEMENT

Did you purchase any of these inputs this past season or the season before?

	<b>Seeds</b>	<b>Fertilizer</b>	<b>Pesticide</b>	<b>Herbicide</b>	<b>Other</b>
<b>If YES:</b>					
What type did you purchase?					
Where did you buy it?					
How much did you purchase?					
How much did it cost?					

<p>How was the product quality? (Did seeds germinate, did chemicals work, etc.)</p>					
<p><b>If NO:</b></p>					
<p>Why didn't you purchase any? (Couldn't afford, not available, not good quality, don't see value, too far away)</p>					
<p>Are they available near you?</p>					

<p>How much more would you be willing to pay for seeds with a guaranteed 85-90% germination rate?</p>	
<p>Are you aware of the problem with counterfeit inputs?</p>	
<p><b>If YES:</b> How did you learn about this problem?</p>	
<p>Have you ever purchased counterfeit products?</p>	
<p>What do you do to avoid counterfeits?</p>	
<p>Do you know if your input dealer does anything to avoid counterfeits?</p>	
<p>How much more would you be willing to pay for seeds/chemicals that were certified as not counterfeit?</p>	

	<b>JUNE-JULY 2017</b>	<b>DECEMBER 2016</b>
Did you sell any of your crops this past season or the season before?		
Which crop?		
How much did you sell? / What portion of the harvest was it?		
Who did you sell it to?		
What price did you receive?		



<p>Did you have a formal arrangement or contract with this buyer?</p>		
<p>How did you transport your produce to the buyer?</p>		
<p>How much did it cost to sell the crops, such as transport to market?</p>		
<p>Are you familiar with quality standards for maize and other crops?</p>		
<p><b>If YES:</b></p> <p>Do you know any farmers that have received better prices for better quality crops?</p>		

Did anyone in the household work outside the farm in the past year?	
<b>If YES:</b>  What kind of work was it?	
Did this person receive any training or assistance?	
What portion of your income comes from work outside the farm?	
<b>If NO:</b>  Did anyone in the household try to find work outside the farm in the past year?	
Did you hire anyone to work on your farm this past season or the season before?	
<b>If YES:</b>  How many people?  For how many days?	

How many months out of the year does the family live mainly on own (farm) production?	
In the last year, did you have to buy grains for consumption?	
<b>If YES @ 1-x:</b>  How much did you purchase?	

<p>Do you remember how much you paid?</p>	
<p>Is there a particular time of year when you purchase food?</p>	
<p>Why did you need to buy the grains?</p> <ol style="list-style-type: none"> <li>1. Didn't grow</li> <li>2. Bad harvest</li> <li>3. Little storage capacity</li> <li>4. Not enough production because of small land size</li> <li>5. Sale of harvest due to urgency/problem</li> <li>6. Other (specify)</li> </ol>	
<p>Do you buy these grains every year to satisfy your family consumption needs?</p> <ol style="list-style-type: none"> <li>1. Yes</li> <li>2. No, only if harvest is bad</li> <li>3. Only in exceptional cases</li> </ol>	
<p>Does anyone in your household ever have to skip meals because there is not enough food?</p>	

#### 4. MARKET LINKAGES

Have you or your spouse (or any other adults in the household) ever worked with the following type of business partners?

	<b>Input Dealer</b>	<b>Buyer/Collector/ Trader</b>	<b>Village Agent</b>	<b>Producer Organization / Cooperative</b>
<b>IF YES:</b>				
Name of partner				
Location				
Phone number				
How did you come to be working with this partner? (Nearby, referred by someone, advertisement, good reputation)				

<p>If has a good reputation, why?</p>				
<p>Why did you choose to work with this partner?</p>				
<p>How long have you been working with this partner / when did you establish relationship?</p>				
<p>Have you worked with the same partner in previous seasons? (Always, sometimes, never)</p>				

Do you have a contract or formal arrangement?				
Do you trust this partner?  1: Not at all 2: Not really 3: Not sure 4: Somewhat 5: Yes, definitely				
Are you happy with this partner? Would you rather work with someone else?				
<b>IF NO:</b>				
Why don't you work with this type of partner? (Don't need, don't know any, can't afford)				

<p>Would you work with this kind of partner if they were available and you could afford to?</p>				
---	--	--	--	--

	<b>Production (plowing, soil testing, irrigation, weeding, spraying, renting equipment)</b>	<b>Post-harvest handling (drying, cleaning, hulling, shelling, renting equipment)</b>	<b>Processing (milling, etc.)</b>	<b>Storage</b>
<p><b>IF YES:</b></p>				
<p>Name of partner</p>				
<p>Location</p>				
<p>Phone number</p>				

<p>How did you come to be working with this partner? (Nearby, referred by someone, advertisement, good reputation)</p>				
<p>If has a good reputation, why?</p>				
<p>Why did you choose to work with this partner?</p>				
<p>How long have you been working with this partner / when did you establish relationship?</p>				



<p>Have you worked with the same partner in previous seasons? (Always, sometimes, never)</p>				
<p>Do you have a contract or formal arrangement?</p>				
<p>Do you trust this partner?</p> <p>1: Not at all  2: Not really  3: Not sure  4: Somewhat  5: Yes, definitely</p>				
<p>Are you happy with this partner? Would you rather work with someone else?</p>				
<p><b>IF NO:</b></p>				

<p>Why don't you work with this type of partner? (Don't need, don't know any, can't afford)</p>				
<p>Would you work with this kind of partner if they were available and you could afford to?</p>				

	<b>Transportation</b>	<b>Government</b>	<b>Other</b>	<b>Other</b>
<b>IF YES:</b>				
Name of partner				
Location				

Phone number				
How did you come to be working with this partner? (Nearby, referred by someone, advertisement, good reputation)				
If has a good reputation, why?				
Why did you choose to work with this partner?				

<p>How long have you been working with this partner / when did you establish relationship?</p>				
<p>Have you worked with the same partner in previous seasons? (Always, sometimes, never)</p>				
<p>Do you have a contract or formal arrangement?</p>				
<p>Do you trust this partner?</p> <p>1: Not at all  2: Not really  3: Not sure  4: Somewhat  5: Yes, definitely</p>				
<p>Are you happy with this partner? Would you rather work with someone else?</p>				

<b>IF NO:</b>				
Why don't you work with this type of partner? (Don't need, don't know any, can't afford)				
Would you work with this kind of partner if they were available and you could afford to?				

<p>Do any of your partners provide you with credit, financing, or loans?</p> <p>If yes, who?</p>	
<p>Do any of your partners provide training or information?</p> <p>If yes, who?</p> <p>What kind?</p>	

<p>Have you introduced any of your neighbors or friends to any of your partners?</p>	
<p>Are you looking for any new partners?</p>	
<p><b>If YES:</b></p> <p>What kind of partner?</p> <p>What are you doing to find one?</p>	

## 5. ACCESS TO INFORMATION

	Do you have access to this information?	How do you get this information? (Mobile, newspaper, radio, word of mouth)	How often do you receive this information?
Market prices			
Weather data			
Opportunities to sell crops			
New planting/harvesting techniques			
New products or services, product quality			
Government or NGO programs			
Anti-counterfeit programs			

Any other useful information			
------------------------------	--	--	--

What kind of information do you share with your family/friends/neighbors?	
What information do you not have access to that you wish you did?	



## 6. OPEN-ENDED QUESTIONS

Did your household experience any major problems this year or last year? (illness, death in family)

What is keeping you from making more money or growing more crops?

Are there any products or services that you need that you don't have access to here?